

LYNN DRAKE-BATTS HONORED AS RECIPIENT OF *CRAIN'S DETROIT BUSINESS* 2007 "REAL ESTATE EXCELLENCE AWARD"

DETROIT—October 30, 2007—Lynn Drake-Batts, a senior associate with UGL Equis' Southfield, Michigan office, was one of five people to receive *Crain's Detroit Business's* 2007 "Real Estate Excellence Award." The award was earned by those who not only had a stellar real estate year this past year, but those who also regularly go above and beyond the job. Judges included staff members of the publication, and members of the University of Michigan and the Urban Land Institute will present Lynn with the award at an early November event.

"Lynn has always been a strong performer and is consistently striving for client satisfaction," said Brian Piergentili, a senior vice president, also in the Detroit office. "She shows the same dedication to her interests outside of work."

Lynn recently hit \$12 million in transactions with the company, after just three years with UGL Equis. Cold calling paid off for Lynn this year when she was awarded a contract with the Leukemia and Lymphoma Society for managing 100 national relocations/renewals after placing a random call to the company's New York offices. She also landed a deal to move the Champion Enterprises headquarters from Auburn Hills to Troy in the same fashion, resulting in a 33% savings for the client.

Outside of work, Lynn serves as a commissioner on the city of Troy's planning board, where she contributed to making changes to allow in-home day care in the city, setting an important precedent for the entire state. In 2006, Lynn also served as a board member of the National Association of Women Business Owners. Additionally, she is president of the Detroit chapter of Business Network International, a networking organization. She is also a motivational speaker. On October 27, 2007 she competed in the Nike ½ marathon in San Francisco, CA.

About UGL Equis Corporation

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