



COMPASS COMMERCIAL, ITRA GLOBAL

Providing commercial real estate services by advocating for our corporate clients' interests and increasing their profits.

The Compass Commercial Difference:

Your Advocate:

We represent only tenants and users of commercial real estate—never landlords or developers.

Your Expert:

Our team of seasoned professionals negotiate on your behalf, lowering your cost. We use our years of experience to leverage your negotiating power.

Your Local & Global Representative:

We provide broad geographic coverage and seamless representation in multiple markets through offices around the world.

Your Trusted Advisor:

You will always receive objective, unbiased advice. Our team will save your hours of time researching, conducting negotiations and other services on your behalf.

Can you believe summer is just about over and fall is approaching? What did you do with your summer vacation? I took a great trip to Australia and New Zealand, and both countries were fabulous! The two highlight experiences were bungee jumping and taking a helicopter halfway up a mountain and rappelling and rock climbing down alongside a waterfall. Both adventures took place in Queenstown, New Zealand. I've officially decided that Queenstown is the most beautiful city I've ever been to, and I look forward to visiting again.



Everywhere I looked in both Australia and New Zealand, I noted some great architecture, so I thought I would share my photographs with you. Coming out in 2019, the name of this series is: "Art, Architecture, or Bad Design?" You can find these blogs posted on my LinkedIn page:

A second, more serious series will be focused on how to buy a commercial building. There are over twenty-five blogs alone on this one. This series was originally written for my book called *Do You Speak Lease?* but it was struck from the final version, as it didn't align well with the rest of the book.

The third series is a look at the Detroit waterfront. Most people still think Detroit is stuck in the Stone Age and aren't aware of all the great changes taking place on the waterfront.

We want to know what type of information you would like to read in our blogs and newsletter. If you have a suggestion, please send us an email at info@compass-commercial.com!



Need some help? Just call us at 248.817.5400

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