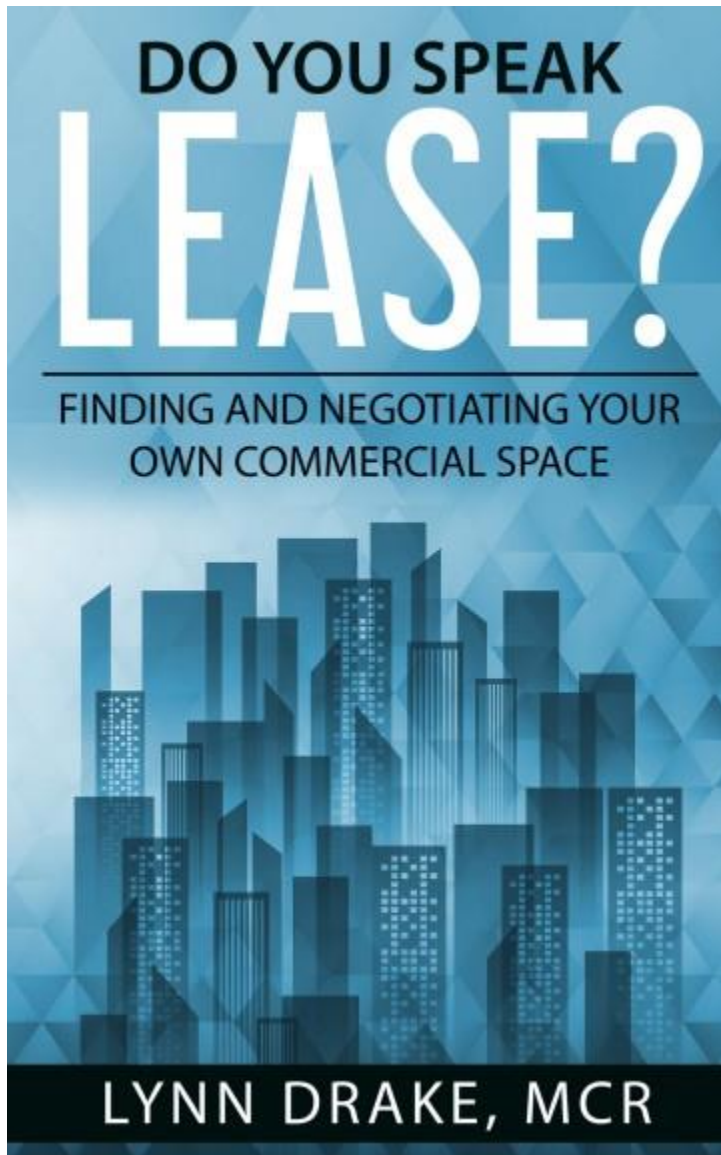


True North Publishing

PRESS RELEASE - OCTOBER 4, 2017 3:43PM EST

Just Released Commercial Real Estate Guide - 'Do You Speak Lease?' by Lynn Drake



"Do You Speak Lease?: Finding and Negotiating Your own Commercial Space," will educate and guide you through the leasing process and help you avoid some of the pitfalls that come with finding your own space. This 169-page commercial real estate digest is available through truenorthpublishing.us/do-you-speak-lease. Lynn owns Compass Commercial, a commercial real estate firm in Troy, MI.

TROY, Mich., October 4, 2017 (PressRelease.com) - Lynn Drake, President of Compass Commercial, offers this practical guide for do-it-yourself enthusiasts & aspiring real estate agents. With over 2,000 commercial transactions under her belt, Lynn has experienced it all and addresses what happens when deal points aren't fair and the devastating results. She shares practical solutions for the most common real estate pitfalls. With clear definitions of industry jargon and real-life examples, this guide is for real estate rookies and pros, as well as those frustrated with the process of finding commercial space.

Order your copy of ***Do You Speak Lease?*** today at truenorthpublishing.us/do-you-speak-lease or <http://amzn.to/2gaWO3l> (Amazon).

Lynn's book provides keen insight into the world of commercial real estate leasing. "Do You Speak Lease?" clearly defines each step in the process of finding and leasing office, industrial and retail space so it can be easily applied by novices and seasoned professionals alike, assisting the reader in successfully navigating a commercial real estate lease transaction. *Rod Santomassimo, Founder and President of the Massimo Group*

Well-known in the industry, Lynn Drake became a commercial realtor in 2001. She managed and leased industrial real estate across North America for Central Transport, and was Director of Real Estate for Kelly Services, managing 1,000 branches in the U.S. and Canada. In 2010 she opened her own commercial real estate firm, Compass Commercial. Lynn has successfully negotiated thousands of commercial real estate transactions in her career.

Compass Commercial LLC/ITRA Global is a Troy, Michigan based company specializing in all phases of tenant representation for local and national clients.

Link: <https://www.pressrelease.com/news/just-released-commercial-real-estate-guide-do-you-speak-lease-113664>